



## Our Work in Supply Chain Solutions

From our founding in 1975, Chemonics has worked in more than 150 countries to help our clients, partners, and beneficiaries tackle the world's toughest development challenges. Chemonics optimizes and streamlines global supply chains to provide critical health and other commodities, maximizing value for our clients and creating impact that improves the lives of vulnerable populations. We work alongside key stakeholders to help countries build resilient and sustainable health systems.

### Procurement and Logistics Services

From quantification to sourcing and ordering to fulfillment and last-mile delivery, Chemonics offers the full spectrum of supply chain services, harnessing an established global supplier and freight forwarding network to deliver health commodities anywhere in the world. We continuously measure and report on our performance, providing our clients with real-time data visibility into the status of their orders and investments.

### Technical Assistance Services

Chemonics provides comprehensive services in strategy, design, and continuous improvement; management and implementation; and capacity building and training to transform and improve low and middle-income countries' procurement and public health systems across all elements of the supply chain.

### How We Work

**Deep technical expertise:** Operating the world's largest health supply chain gives us depth of experience and unique insight to improve our clients' operations and optimize performance to meet the needs of beneficiaries.

**Data-backed best practices:** We collect and synthesize data from our global supply chain, utilizing it for continuous improvement while pinpointing opportunities and strategies for maximizing value for our clients.

**Strong local knowledge and presence:** Our experts work across the globe and tailor our global best-in-class processes to create solutions that deliver value in diverse local contexts.

**Unprecedented reach and scale:** We apply our scale and local networks to deliver essential medicines to the right place at the right time, across the globe.

#### BY THE NUMBERS



**1,200+** supply chain professionals in 35 global offices



Technical assistance delivery in **50** countries, and commodities delivery to **62** countries



More than **\$600** million in essential health and other commodities delivered annually



Access to **2,746** shipping lanes via contracts with third-party logistics providers



Deliver lifesaving commodities every **1.4** hours across the globe

# Procurement and Logistics Services

Chemonics' supply chain platform offers our clients end-to-end procurement and delivery of health commodities, from strategic sourcing to transportation, storage, transit, and distribution to the last mile. We drive healthy markets, realize operational efficiencies, and engineer economies of scale to ensure uninterrupted supply of commodities to the countries and people our clients support.

## Our Services

We offer best value to our clients from sourcing to delivery through an established global supplier and freight network with capability to deliver anywhere in the world. We embed flexibility across our systems, processes, and teams to respond to client needs and adjust to patient demand. Whether running an entire supply chain for a client or tailoring components of our platform to meet a specific need, we monitor, evaluate, and optimize our services to provide the right product, to the right place at the right time, at the lowest sustainable cost. Our advanced analytics help us improve lead time and stakeholder coordination, align supply to actual consumption, and minimize wastage to ensure client funds are effectively utilized.

### Source and Order



We mobilize our market dynamics specialists to guide procurement strategies based

on a foundation of relevant data. We leverage our supplier network through framework agreements for all major public health product categories; allocate orders based on timely, cost-effective, and high-quality product delivery; and use optimization tools to improve performance.

### Fulfill and Deliver



We harness the full potential of the world's freight market, giving us the agility to find the best solution to complex delivery challenges. We operate a fourth-party logistics (4PL) model to annually compete and manage an international and regional freight

services network to deliver to any country in the world. Through our global warehouse network with strategic locations in Dubai, Belgium, and South Africa, we provide consolidation and warehousing services and ensure final delivery through oversight or direct management of all customs and importation requirements.

### Measure and Report



We deploy our bespoke management information system — a first-of-its kind commercial solution customized to public health supply chain needs — for automated order and delivery management. Our solutions are underpinned by end-to-end visibility that strengthens procurement decision-making through our in-house analytics tools. Our transparent data policy provides clients with access to procurement, logistics, and cost reporting data, including real-time shipment tracking.

## Our Scope

We process client orders within a **2.6** day average from new product request to placing an order through established relationships with **258** suppliers for **4,200** products in our catalogue.

We offer highly competitive transportation and logistics costs by annually recompeting rates for **2,746** shipping lanes worldwide with third party logistics providers.

We design tailored network optimizations and procurement tools to support delivery to more than **60** countries across Africa, Asia, Latin America, and the Caribbean with a sustained on-time delivery rate above **80** percent.



## Technical Assistance Services

As a mission-driven development company, Chemonics designs and implements solutions that help countries build resilient and sustainable systems for health. We work alongside our clients and country stakeholders to develop tailored solutions to effectively address challenges within their supply chain systems. We are committed to empowering those we serve to take ownership and ensure that their health supply chain systems are optimized, accountable, agile, and sustainable.

### Our Services

Chemonics provides comprehensive technical assistance in strategy, design, and continuous improvement; management and implementation; and capacity building and training to strengthen in-country procurement and public health systems across all elements of the supply chain. From a two-week supply chain assessment to a multi-year supply chain transformation, Chemonics' global platform provides our clients with the flexibility to choose from a wide range of supply chain services to provide effective solutions at a competitive rate. Chemonics provides holistic project management services, backed by robust and ISO-9001 certified financial, quality, and risk management processes and systems allowing us to provide our clients best value for money.

#### Strategy, Design, and Continuous Improvement

We provide advisory services to transform supply chain systems through analysis and application of global best practices. From an optimization exercise of warehousing and distribution processes to a diagnostic assessment of end-to-end supply chain operations, we design activities that are inclusive of all stakeholders and provide sustained impact.

#### Management and Implementation

We manage the day-to-day operational and strategic implementation of the full end-to-end supply chain services in-country, if needed. Services provided may include forecasting and supply planning (FASP); deployment and operation of data management systems; logistics; commodity distribution and last mile delivery; temperature monitoring; and warehouse management.

#### Capacity Building and Training

We provide a range of services to professionalize, empower, and advance supply chain workforces worldwide, from organizing workshops and training programs on leadership skills and lean six sigma to on-the-job training and curriculum development.



### Our Scope

Chemonics is providing supply chain technical assistance to **50** countries across Africa, Asia, Latin America, and the Caribbean through on-the-ground project office presence and through consulting visits. We strategically leverage our multi-disciplinary experience to achieve results.

## OUR RESULTS

Through projects funded by the United States Agency for International Development, the Global Fund to Fight AIDS, Tuberculosis and Malaria, and the World Health Organization, among others, we have:



Reviewed and informed **53** supply plans from **22** countries and provided technical support to nine countries to institutionalize country-owned and fully integrated FASP processes.



Trained more than **15,800** host-country government and other supply chain staff on topics ranging from strategy development to forecasting to monitoring and evaluation.



Supported **16** countries in the development of management information systems to provide visibility and data-driven mechanisms to support evidenced-based decision making.

## ABOUT CHEMONICS

Founded in 1975, Chemonics is one of the world's leading international development consulting firms. In 76 countries around the globe today, our network of approximately 4,600 specialists pursue a higher standard in development every day to help clients, partners, and beneficiaries achieve results.



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