

HOW DO WE GO FROM SCIENCE TO SCALE?



RESEARCH AND DEVELOPMENT

- Conducted more than 15 years of research
- Analyzed more than 5,000 isolates of *Aspergillus flavus* and selected the best 4 safe strains in each country to formulate the product
- Built one pilot manufacturing plant in Nigeria

BUSINESS STRATEGY AND TECHNOLOGY TRANSFER

- 1 Developed and completed five Manufacturing and Distribution Country Strategies
- 2 Engaged more than 50 investors
- 3 Developed two business plans

IMPLEMENTATION AND EXECUTION

- Raise awareness among farmers
- Increase demand for aflatoxin-safe products
- Provide training to extension officers
- Provide training to farmers on proper usage and farming and harvesting techniques
- Secure investment

By 2020, ATTC will...

- Treat **500,000 HA PER YEAR**
- Sell **5,000 MT OF AFLASAFE PER YEAR**
- Cover **11 COUNTRIES WITH TTLAs***

RESULTS TO DATE

- Treated 100,000 HA
- Sold 1,033 MT of Aflasafe
- Trained 571 extension officers
- Signed one TTLA*

* Technology transfer and licensing agreements that facilitate Aflasafe manufacturing and distribution